

# D3: DISCOVER, DEFINE, DESIGN *virtually*

**Your blueprint to jumpstart progress, gain momentum, and achieve results.**

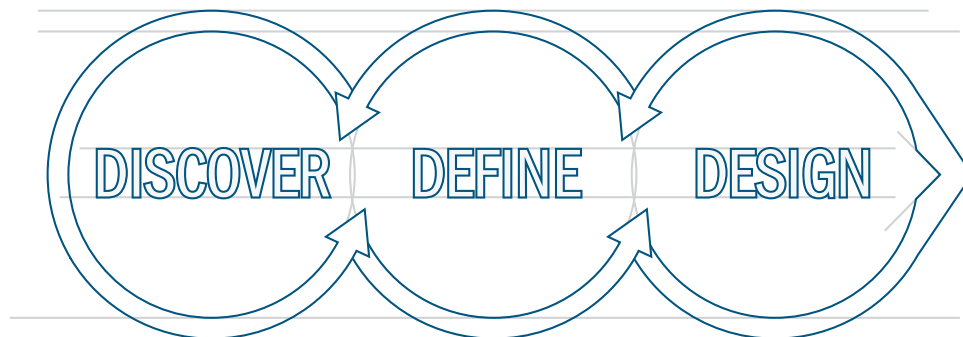
Organizations everywhere are facing performance challenges. Mapping or re-mapping a flexible path forward is as important as ever.

The TiER1 virtual D3 is a customizable, interactive experience to help organizations achieve performance success. In an online setting, you'll bring your team and we'll bring ours. Together we'll design an actionable plan for everyone to move forward.

Ready for your jumpstart? Then you're ready for a TiER1 virtual D3.

## HOW IT *works*

The entire experience is virtual. Led by our skilled virtual facilitators and co-facilitators, we'll leverage technology to go through a collaborative process to discover, define, and design your project. (We call it a TiER1 D3 for short.)



### **Discover**

*Identify the current and the desired future state.*

We align by understanding your work to date, probing for root causes, uncovering user needs and wants, offering objective findings, bringing a fresh perspective, and helping the team see a unified vision.

### **Define**

*Clarify gaps and prioritize opportunities.*

We frame up the pathway by identifying what the project is (and isn't), questioning assumptions, reimagining constraints, weighing options against priorities, defining success, and landing on true boundaries and scope.

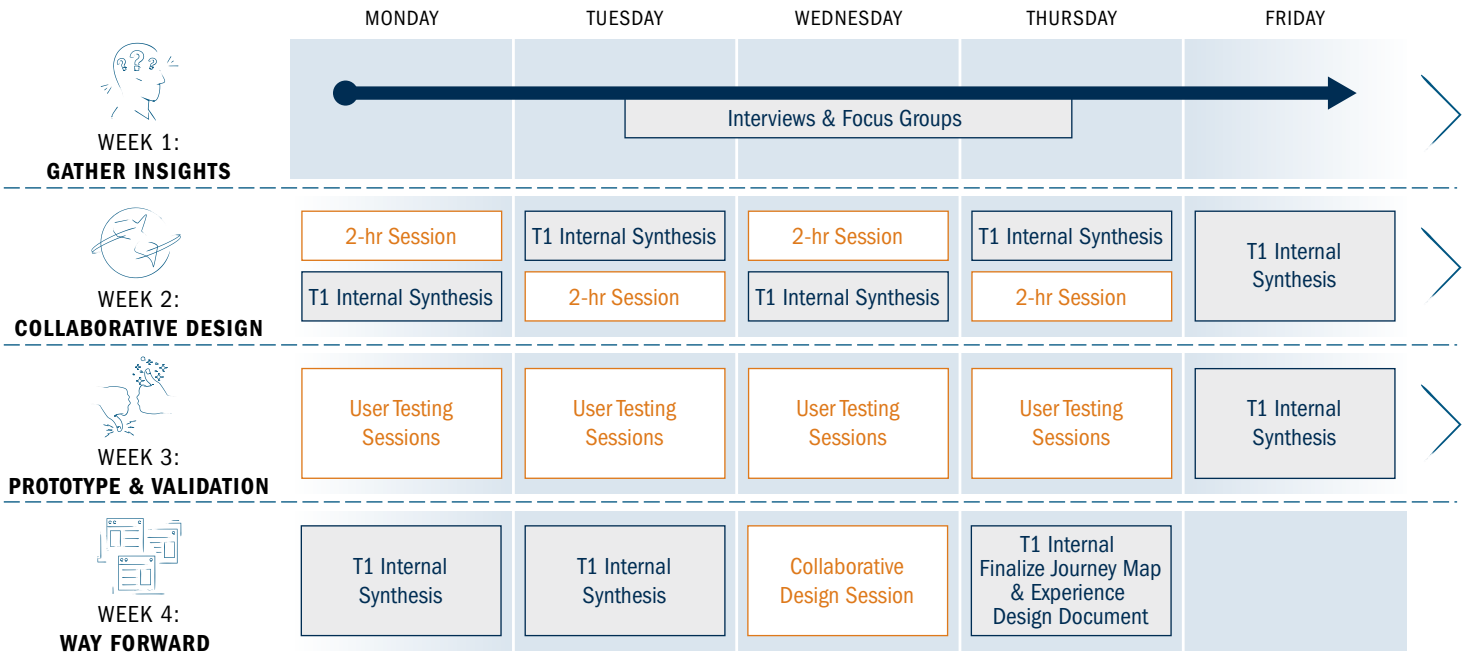
### **Design**

*Identify components and design the experience.*

We envision the way forward by listening, leveraging collaboration technologies, describing, proposing strawman options, learning from feedback, iterating, co-designing a solution, and simplifying complexity with a functional blueprint.

## EXAMPLE VIRTUAL D3 *schedule*

Each schedule is customized to the unique needs of the organizations and time zones of the participants. Initiatives with greater complexity, constrained schedules, or longer horizons may require a longer schedule.



## WHAT *clients* SAY

“ This is a comprehensive solution; I see where it all makes sense. It will help us balance our strategic objectives. ”

“ I’ve been a global L&D leader for 10 years, and I feel like this has been a professional development opportunity for me. ”

“ We made more progress in two days than we’ve made in two months. ”

“ It was good to have an outside perspective. We had great ideas, but we kept getting in our own way. ”

READY FOR YOUR *virtual* D3 ?

We'd love to help jumpstart your next project. Let's talk!